Proposition S/Z Outreach Program Outreach Events Overview April 2015 Report

Events Attended

- Site walk for the Stadium and Athletic Facilities Improvements at Crawford High School project (04/02)
- Site walk for the Interior and Exterior Painting at School of Creative and Performing Arts (SCPA) project (04/02)
- Site walk for the Interior and Exterior Painting at Marston Middle School project (04/02)
- Elite Service Disabled Veteran-Owned Business (SDVOB) Network monthly meeting (04/07)
- San Diego Supplier Development Council (SDSDC) quarterly meeting (04/08)
- DVBA Construction Expo & Military Career Fair (04/09)
- Attend Department of Industrial Relations Senate Bill 854 outreach meeting (04/14)
- Small Business Development Center (SBDC) Meet the Buyers event (04/17)
- Meet and greet with Ahtna Design-Build, Inc., an MBE/DBE company (04/20)
- CPUC/Verizon San Diego Small Business Expo (04/21)
- Meet and greet with Elite Roofing Services, an MBE/SBE company (04/22)
- Site walk for Site Preparation for Interim Housing at O'Farrell Community School project (04/23)
- Women's Business Enterprise Council (WBEC) West Show Me the Money: Sales Strategy Case Study and Workshop outreach and matchmaking event (04/23)
- Annual Blue Book Contractor Showcase (04/30)

Events Scheduled

- Elite SDVOB Network monthly meeting (05/05)
- San Diego Daily Transcript's (SDDT's) Annual Construction Day Panel (05/06)
- National Association of Women in Construction (NAWIC) monthly meeting (05/12)
- Associated Subcontractors Alliance (ASA) monthly meeting (05/13)
- Elite SDVOB Network Annual Networking Mixer (05/15)
- Central San Diego Black Chamber of Commerce monthly meeting (05/20)
- Operation Opportunity (05/27)
- American Indian Chamber of Commerce, Southern California Chapter meeting (05/28)
- North San Diego SBDC 15th Anniversary Celebration, Small Business Procurement Showcase and Matchmaking Event (05/29)
- US Hispanic Contractors and Professionals quarterly meeting (05/TBD)
- Regional Construction Procurement Committee quarterly meeting (RCPC; 06/03)
- San Diego Unified School District annual Construction Expo (07/22)
- Doing Business with UCSD & Public Agency Partners (08/TBD)
- Caltrans District 11 Procurement & Resource Fair (10/28)
- Council for Supplier Diversity Category Sourcing event (TBD)

Micro-Projects Program

- 41 micro-projects awarded in FY 2014-2015
- 100% Small Business Enterprises (SBEs), and also: 9 DVBE, 9 WBE and 8 MBE



Business Outreach Report CONSTRUCTION 2015, 2nd Quarter, Update as of 4/30/2015

Total Bond Dollars Awarded in 2015 \$15,680,231.00 Number of Bond Projects Awarded in 2015 9

	Dollar	%	
Emerging Business Enterprise (EBE) Awards	\$7,205,934.00	45.96%	
Non-EBE Awards	\$8,474,297.00	54.04%	
EBE Categories			
Disabled Veteran Business Enterprise/Service-Disabled			
Veteran-Owned Business Enterprise (DVBE/SDVOB)	\$805,561.00	5.14%	
Minority Business Enterprise (MBE)	\$1,781,557.00	11.36%	
Woman Business Enterprise (WBE)	\$885,446.00	5.65%	
Small Business Enterprise (SBE)	\$7,215,934.00	46.02%	
Local	Dollar	%	
Local (SD County)	\$6,165,793.00	39.32%	
Outside of SD County	\$9,514,438.00	60.68%	



Business Outreach Report PROFESSIONAL SERVICES 2015, 2nd Quarter, Update as of 4/10/2015

Total Bond Dollars Awarded to date \$157,355,482.00 Number of Bond Contracts Awarded to date 20

	Dollar	%	
Emerging Business Enterprise (EBE) Awards	\$72,602,715.00	46.14%	
Non-EBE Awards	\$84,752,767.00	53.86%	
EBE Categories			
Disabled Veteran Business Enterprise/ Service-Disabled			
Veteran-Owned Business Enterprise (DVBE/SDVOB)	\$3,863,853.00	2.46%	
Minority Business Enterprise (MBE)	\$11,854,943.00	7.53%	
Woman Business Enterprise (WBE)	\$49,894,446.00	31.71%	
Small Business Enterprise (SBE)	\$19,359,330.00	12.30%	
Local	Dollar	%	
Local (SD County)	\$143,895,350.00	91.45%	
Outside of SD County	\$13,460,132.00	8.55%	